



# Seminars by Sirmon

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## NAR's Short Sale and Foreclosure Certification (SFR) (Course #2914)



Designed for Real Estate Professionals at all experience levels, the National Association of REALTORS® (NAR) Short Sales and Foreclosure Resource certification, or SFR for short, gives you a framework for understanding how to: Direct distressed sellers to finance; tax, and legal professionals; Qualify sellers for short sales; Develop a short-sale package; Negotiate with lenders; Tap into buyer demand; Safeguard your commission; Limit risk and Protect buyers.

### Course Locations, Dates & Time\*:

February 17, 2010	Concord	NC	Central Carolina Assoc. of Realtors® 250 Branchview Dr. NE, Concord, NC 28025
February 24, 2010	Mooresville	NC	Hampton Inn & Suites 119 Gallery Center Drive, Mooresville, NC 28117
March 3, 2010	Mooresville	NC	Hampton Inn & Suites 119 Gallery Center Drive, Mooresville, NC 28117
March 12, 2010	Raleigh	NC	(Includes Lunch!!) <i>(This course is \$150.00)</i> Cambria Suites, Raleigh-Durham Airport, 300 Airgate Drive, Morrisville, NC 27560
March 13, 2010	Raleigh	NC	(Includes Lunch!!) <i>(This course is \$150.00)</i> Delightful Inspirations 5511 Avent Ferry Road, Raleigh, NC 27606-4235
March 18, 2010	New Bern	NC	Carolina Colours 503 West Thurman Road, New Bern, NC 28562-7021

### Registration

\*All Courses are from 9:00 AM - 5:00 PM

**Cost: Only \$149.00!!!** Includes all materials, exam & first-year REBAC membership. REBAC is waiving the \$175.00 application fee through March!!!

Go to [www.SeminarsBySirmon.com](http://www.SeminarsBySirmon.com), choose 'Register On-line' to register OR fill out this form and

**Return Registration to Seminars by Sirmon via fax (704-706-2156)**

Name \_\_\_\_\_ License/Pocket Card # \_\_\_\_\_  
(Please list your name as it appears on your license)

Firm Affiliation \_\_\_\_\_

Email \_\_\_\_\_ Contact Number \_\_\_\_\_

Circle Method of Payment    VISA    MASTERCARD    CHECK    CASH    Total Amount \_\_\_\_\_

Credit Card Number (Please Print Clearly) \_\_\_\_\_ Expiration Date \_\_\_\_\_

Billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Make Checks Payable to Seminars By Sirmon

For information regarding attendance and cancellation policies please visit [www.SeminarsBySirmon.com](http://www.SeminarsBySirmon.com)